



Questions for Third Party Advisors

1. Do you sell specific insurance products? Are you buying expertise/advice or are they advocating for specific insurance products?
2. What experience does your firm have with collective bargaining?
3. Are any other products tied into your proposal?
4. Does your firm receive any overrides from the products placed?
5. What experience does your firm have monitoring performance and quality?
6. What other school districts retain your firm for services?
(References)